



cleaning & hygiene

CLEANING UP

INDUSTRY NEWS & VIEWS

Volume 3
Issue 8
Winter
2019

The #1 Way to Stop Cold & Flu

Hand Hygiene Program Basics

Ready or not, cold and flu season is here. Did you know that cold and flu viruses **cost Canadian businesses over \$1 billion every year?** To help prevent the spread of infection there is one very simple and effective way to achieve this: **hand hygiene**. However, ninety-five per cent of people wash their hands either incorrectly, or even worse, not at all!

The simplest, most effective way to improve hand hygiene is to implement a program with the right products and tools. Following this process can keep your facility healthy and productive through germ season.

Step One:

Understanding the importance of hand hygiene is critical. Providing education on why hand hygiene matters is a crucial first step to getting your team involved.

Step Two:

Equipping your facility and team with the right products and tools takes the guess work out of hand hygiene. Having soap dispensers by sinks and placing sanitizer dispensers near common touch points makes keeping hands clean, easy and convenient. Ensure the right products are available every time someone goes to use them. Keeping hand hygiene products readily available can reduce absenteeism by 13 per cent!

Step Three:

Since only five per cent of people wash their hands properly, it's important to give frequent reminders. Posters, desk drops and mini hand sanitizers are great ways to keep both employees and visitors to your facility aware and informed!

Step Four:

Keep those hands clean by giving your environmental hygiene extra attention during cold and flu season. Cold and flu viruses, norovirus and E. coli are all commonly found on office surfaces like break room sink faucets, microwave door handles, computer keyboards and refrigerator door handles. Reduce bacteria and viruses on surfaces by ensuring your facility maintenance team is trained on cleaning best practices and uses products according to the manufacturer's label.

Tip: Be sure you're getting the most out of your disinfectant by allowing for their "dwell time," which is the amount of time it takes for the disinfectant to effectively kill harmful pathogens.

One of the most powerful ways to prevent outbreaks is to add electrostatic disinfecting to your cleaning protocol. The advantage of electrostatic technology is that it reaches all surface areas – virtually impossible to reach using manual cleaning methods. The Clorox® Total 360® system, available exclusively from Bunzl Canada, is widely used in institutional, educational, commercial and professional athletic facilities across the country.

Need to know more? Ask one of our local Cleaning & Hygiene specialists for help and advice!

In This Issue

#1 Way to Stop Cold & Flu	1
Cold & Flu Essentials	2
Dear Dusty: Ice Melt Do's and Don'ts	2
Feature Vendor: Regard Ice Melt	2
Choose the Right Equipment and Save	3
Kimberly-Clark Professional: WYPALL*	3
To Buy or Rent: Matting Myths and Facts	3
Product Innovation Showcase	4



Cold & Flu Essentials

PURELL® ES8 Hand Sanitizer

The PURELL® Solutions System is a revolutionary dispensing system designed to address two common service issues - empty dispensers and empty batteries. With product levels visible, it's easy to see when you need to replace the cartridge and each new refill comes with a new battery. The best part? This system reduces battery waste by 68% and greenhouse gas emissions by 15% compared to touch-free systems on the market!



Product 7 cXY.
7720-01

Tork PeakServe®

This revolutionary dispensing system cuts refill time in half and avoids run outs with more than 2,100 towels per dispenser - **that's 250% more than the average!** Towels are compressed by 50%, reducing the burden of storing refills and taking a towel is always smooth and easy with the patented continuous towel system.



Product 7 cXY.
552528

Kleenex®

Each Kleenex tissue features a two-ply design for superior strength and durability that doesn't tear or shred with use. The tissues' plush softness is gentle on skin and soothes the irritation that can come from blowing and wiping. This box of 100 facial tissues dispenses peach-coloured sheets to alert you that it's time to replace the box.



Product 7 cXY.
21606

DEB Refresh™ Handsoap

Newly reformulated, Refresh products are designed to make for a pleasant hand washing experience. Specially formulated with the mildest preservatives, it's gentle on hands while removing over 99% of germs with one pump when used properly. Compared to traditional lotion soap, one pump of Refresh soap requires 36% less product and 45% less water required, making it a cost effective hand soap option.



AZU1L

RFW1L

CLR1L

Dear Dusty,

I recently purchased Ice Melt in preparation for the upcoming winter months. How do I apply it effectively to ensure I am keeping my facility safe from slip and falls?

-Mandy

Dear Mandy,

Using ice melt in your facility is a great option to maintain winter safety. The top two applications for ice melt are to de-ice and anti-ice. To achieve maximum results it's important to understand the do's and don'ts of applying Ice Melt.

DO mix ice melt with sand. Mixing ice melt with sand can extend the amount of time your ice melt will last. This will also provide traction on the pavement.

DO clean it up. To prevent environmental damage where you are using ice melt, be sure to sweep up extra product and dispose properly.

DO keep it away from kids and pets. If sodium chloride comes in contact with skin or is ingested it can cause irritation or illness due to the corrosive elements that are inside it. When applying ice melt to an area such as a playground or schoolyard, use extra caution.

DON'T use too much. Using excessive ice melt doesn't make the product work any better and can actually have a negative environmental impact. Refer to the packing labels or SDS sheet for the recommended usage quantity. Lastly, only use ice melt when necessary - when the temperature is going to reach below zero.

REGARD® Ice Melt



REGARD® Eco-Melt is the alternative to regular ice melting products, providing performance while minimizing environmental impact on the surrounding area.

- Contains CMA
- Fast acting, long lasting
- Consistent, even & free-flowing granulation
- Blue for consistent visual distribution
- Non-tracking formulation
- Safer to handle
- Ability to store outside
- Melts down to -24°C

Choose the Right Equipment and Save

Whether you're maintaining a warehouse, a manufacturing facility, a shopping centre or other high-traffic facility, Bunzl Cleaning & Hygiene has a wide variety of equipment designed to keep flooring in optimal condition at every time of year. From autoscrubbers and sweepers to hybrid autoscrubber-sweepers, our local equipment experts can help you select the best machine type and model to suit your specific environment and cleaning challenges.

You can clean better, faster and more economically with the right equipment. Why? Because it allows you to reallocate valuable cleaning personnel to other important maintenance tasks that keep your facility operating and presenting at its best.

Let's look at this comparison of cleaning times between a traditional sweeping push broom and an industrial walk-behind sweeper:

Scenario 1: Traditional 36in Push Broom					
Facility Sq Ft	Sq Ft/Hr	Labour/Hr	Manpower	Hours to Complete	Cost to Complete
50,000 sq ft	6,250 sq ft/hr	\$20.00/hr	2 people x 4 hrs	8 hrs/day	\$160/day

Scenario 2: Sweeper Machine 32in Walk-Behind					
Facility Sq Ft	Sq Ft/Hr	Labour/Hr	Manpower	Hours to Complete	Cost to Complete
50,000 sq ft	17,647 sq ft/hr	\$20.00/hr	1 person	2 hrs 50 min/day	\$56.60/day

Your Return on Investment (ROI) for the Above Example Sweeper				
*Cost of Machine	Current Cost to Complete Task	New Cost to Complete Task	Savings	ROI
\$10,975	\$160/day	\$56.60/day	\$103.40/day	3.53 months/160 days

Lease for as little as \$348.77/month before tax. Based on a machine price of \$10,975 and 48 month lease term.
 *Battery sweeper prices start as low as \$6,500. Please ask us for your free ROI analysis to find how you can save time and money in your facility.

Ready to start saving? Talk to our equipment experts about the best equipment options for your facility.

Buy or Rent: Myths vs. Facts on Matting

When installing matting in your facility, should you rent or buy?

There is a common misconception that renting is always the better choice. In fact, purchasing matting for your facility can be the less expensive, safer and more environmentally friendly alternative. Let's look at the myths and the facts:

MYTH: Renting mats offers a wider range of sizes.

FACT: There are limited SKUs available when renting mats because rental companies aim to manage a limited number of SKUs.

MYTH: Rental matting is hassle free – no maintenance required!

FACT: During snowy and rainy weather, matting is saturated within 1-2 days, so in between weekly matting deliveries vacuuming and extracting is required.

MYTH: Matting rentals make your facility look more appealing and also make your facility safer.

FACT: Since rental mats come in limited sizes, they are often either too large or too small for the space, which is not aesthetically appealing and can create a trip hazard. Due to repetitive washing, rental mats can also appear worn.

MYTH: Renting mats is more eco-friendly because of the washing process and technology.

FACT: More gas emissions are produced by transporting mats weekly, and harsh chemicals are used in washing process.

Consider buying versus renting matting for your facility. It can not only save money in the long run, but improve visitors' first impressions through better fit and function along with customized colour and style. Ask us about **Mat Tech's** newest matting solutions.

WYPALL* Wipers

Make the switch from rags to wipers today! Kimberly-Clark Professional's Wypall wipers are a reusable cloth with a high fluid absorbency. With the ability to absorb more oil and water than a conventional rag - up to **5 times its weight in water** for a faster cleaning time. Being able to rinse and reuse these wipers, reduces both waste and cost. Wypall Wipers' convenient point-of-use options help to increase productivity while providing a consistent clean each time!



Product Innovation Showcase



PURELL® Multi-Surface Sanitizer & Disinfectant

The PURELL® **NEW** Multi-Surface Sanitizer & Disinfectant is a one-step disinfectant and sanitizer that dissipates quickly, leaving the surface clean with no streaks or residue. Eliminating 99.9% of germs, including 30-second disinfection of Norovirus and MRSA. This revolutionary formulation is no-rinse required on food-contact surfaces.



Avmor Set2Clean

Dilution on the move! Avmor's new Set2Clean program is a maintenance-free system, eliminating downtime from broken dispensers. Each new bottle comes with a new dilution head, and is 100% recyclable. Set2Clean is an excellent alternative to main dispensing systems for satellite area requirements. A great addition to your cleaning routine, UL Ecologo certified, Set2Clean will take your cleaning to the next level.

Why Bunzl Cleaning & Hygiene?

Bunzl Cleaning & Hygiene brings you the right products, equipment and service to make your facility shine. With over 50 locations across Canada, we are your definitive source for all your cleaning & hygiene needs. Our local experts and best-in-class products and service takes your facility cleaning to the next level.

We know one size doesn't fit all. Let's talk about how we can create a unique solution that's just right for **your business**.

Where to find us:

**CANADA
HEAD OFFICE**
3150 Harvester Road, Suite 100
Burlington, ON L7N 3W8
Toll Free: 1-800-263-5620
www.bunzlcanada.ca

VANCOUVER ISLAND OFFICE
2311 Government Street
Victoria, BC V8T 4P4
Toll Free: 1-800-667-2263
www.acmesupplies.ca

TORONTO OFFICE
514 Kipling Ave
Toronto, ON M8Z 5E3
Tel: 416-503-3506
www.apexsanitation.com

MAINLAND OFFICE
1609 Derwent Way Delta,
BC V3M 6K8
Toll Free:
1-800-663-9877
www.planetclean.com

QUEBEC OFFICE
1900 - 32 Avenue
Lachine, QC H8T 3J7 Toll
Free: 1-800-361-9338
www.prescottsm.com

ALBERTA OFFICE
11450 - 149 Street
Edmonton, AB T5M 1W7
Toll Free: 1-800-451-1533
www.wesclean.com

For a complete list of our locations, please visit bunzlch.ca